



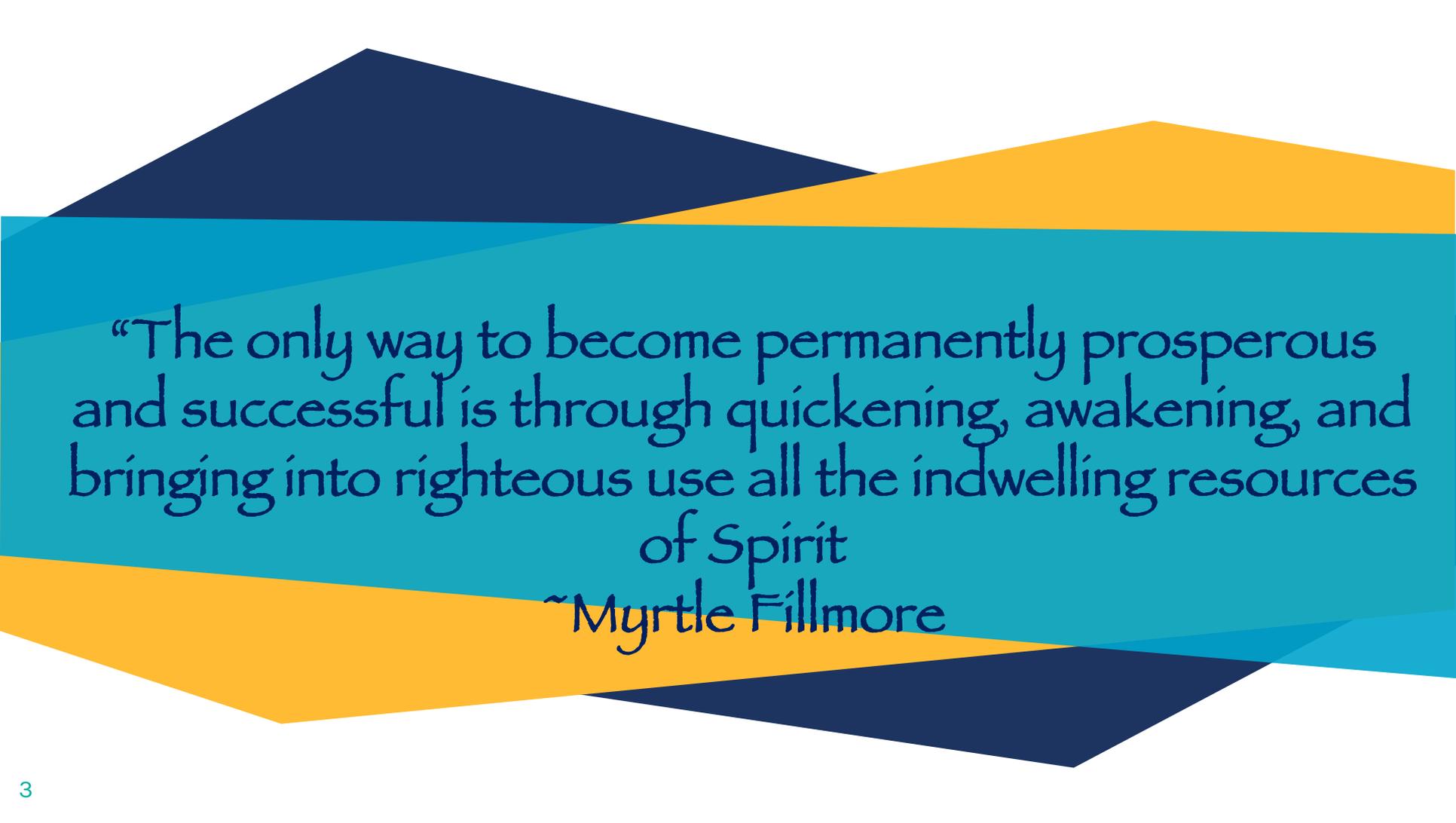
# BACK TO THE FUTURE

UNITY CONVENTION JUNE 26-30, 2023

**Dana P Grissom - Director of Operations**

**Rev Valerie Mansfield, Treasurer**

**Presented by Dave Deitzer CFO - e2E**



“The only way to become permanently prosperous  
and successful is through quickening, awakening, and  
bringing into righteous use all the indwelling resources  
of Spirit  
~ Myrtle Fillmore



# 2022 Annual Report

# UWM Annual 2022 Financial Report

Revenue	Actual 2022
Love Offerings (unrestricted)	\$1,887,713
In-Kind Donations	\$227,916
Restricted Contributions/Grants	\$623,345
Programs	\$456,042
Special Events	\$127,988
Other Revenue	\$42,852
Cost of Good Sold	-\$3,707
<b>Total Revenue</b>	<b>\$3,362,149</b>

# UWM Annual 2022 Financial Report

Expense	Actual 2022
Compensation (staff, adjunct, contractor)	\$1,678,926
Operations (occupancy, office institutional, professional)	\$395,166
Travel & Meetings	\$70,286
Programs	\$159,060
Grants	\$218,905
Special Events	\$239,477
<b>Total Expense</b>	<b>\$2,761,820</b>

# UWM Annual 2022 Financial Report

Summary	Actual 2022
Total Revenue	\$3,362,149
Total Expense	\$2,761,820
Net Operating Income (NOI)	\$600,329
Unrealized Gains (Losses)	-\$341,546
Other Income (Employee Retention Credit)	\$104,806
Total Expense	\$363,589

# UWM Annual 2022 Balance Sheet

Assets	Actual 2022
Cash on Hand	\$2,251,596
Accounts Receivables	\$0
Investments	\$1,701,066
Contributions & Pledges	\$0
Prepaid Expenses	\$33,353
<b>Total Assets</b>	<b>\$3,986,015</b>

# UWM Annual 2022 Balance Sheet

Liabilities	Actual 2022
Accounts Payable	\$14,022
Credit Cards	\$8,891
Accrued Payroll Expenses	\$29,390
Other Accrued Expenses	\$6,677
Deferred Convention Revenue	\$36,450
Other Current Liabilities	\$675
<b>Total Liabilities</b>	<b>\$96,105</b>

# UWM Annual 2022 Balance Sheet

Equity	Actual 2022
Unrestricted Net Assets	\$1,031,995
Board Designated	\$2,421,040
Restricted Net Assets	\$301,203
Retained Earnings	\$0
Net Income	\$135,672
<b>Total Equity</b>	<b>\$3,889,910</b>

# UWM Annual 2022 Balance Sheet

Summary	Actual 2022
Total Assets	\$3,986,015
Total Liabilities	\$96,105
Total Equity	\$3,889,910
Total Liabilities and Equity	\$3,986,015



Year to Date April 30, 2023

# UWM YTD Financial Report

Revenue	Actual 2023
Love Offerings (unrestricted)	\$352,582
Restricted Contributions/Grants	\$18,859
Programs	\$131,673
Special Events	\$7,398
Other Revenue	\$31,303
Cost of Good Sold	-\$3,786
<b>Total Revenue</b>	<b>\$538,029</b>

# UWM YTD Financial Report

Expense	Actual 2022
Compensation (staff, adjunct, contractor)	\$555,202
Operations (occupancy, office institutional, professional)	\$104,301
Travel & Meetings	\$37,655
Programs	\$107,501
Special Events	\$12,819
<b>Total Expense</b>	<b>\$817,478</b>

# UWM YTD Financial Report

Summary	Actual 2022
Total Revenue	\$538,029
Total Expense	\$817,478
Net Operating Income (NOI)	-\$279,449
Unrealized Gains (Losses)	\$97,672
Net Income	-\$181,777

# UWM YTD 2022 Balance Sheet

Assets	Actual 2022
Cash on Hand	\$1,937,511
Accounts Receivables	\$0
Investments	\$1,802,633
Contributions & Pledges	\$0
Prepaid Expenses	\$16,501
<b>Total Assets</b>	<b>\$3,756,645</b>

# UWM YTD 2023 Balance Sheet

Liabilities	Actual 2022
Accounts Payable	\$50
Credit Cards	\$910
Accrued Payroll Expenses	\$0
Other Accrued Expenses	\$9,919
Deferred Convention Revenue	\$36,000
Other Current Liabilities	\$1,632
<b>Total Liabilities</b>	<b>\$48,511</b>

# UWM YTD 2023 Balance Sheet

Equity	Actual 2022
Unrestricted Net Assets	\$971,038
Board Designated	\$2,568,326
Restricted Net Assets	\$214,875
Retained Earnings	\$135,672
Net Income	-\$181,777
<b>Total Equity</b>	<b>\$3,708,134</b>

# UWM YTD 2023 Balance Sheet

Summary	Actual 2022
Total Assets	\$3,756,645
Total Liabilities	\$48,511
Total Equity	\$3,708,134
Total Liabilities and Equity	\$3,756,645

# UWM Restricted Funds Analysis

Assets	Actual 2022
Help Unity Grow (HUG)	\$449,312
Scholarships	\$160,284
Templeton Grant	\$17,119
YFM (Youth and Family Ministry)	\$37,472
Ministry Planting	\$303,997
Special Projects	\$12,385
Ministry Sustainability Fund (Investment)	1,802,633
<b>Total UWM Restricted Funds</b>	<b>\$2,783,202</b>



“There are opportunities everywhere, just as there  
have always been”  
~Charles Fillmore



# Proposed Budget - 2024

# Proposed Budget - 2024

Revenue	
Love Offerings (unrestricted)	\$1,160,000
Restricted Contributions/Grants	\$770,000
Programs	\$458,000
Special Events	\$140,000
Other Revenue	\$90,000
Cost of Good Sold	\$3,000
<b>Total Revenue</b>	<b>\$2,615,000</b>

# Proposed 2024 Budget

Expense	
Compensation (staff, adjunct, contractor)	\$1,670,065
Operations (occupancy, office institutional, professional)	\$331,500
Travel & Meetings	\$120,000
Programs	\$344,500
Special Events	\$105,500
Total Expense	\$2,571,565

# Proposed Budget

Summary		
Total Revenue		\$2,615,000
Total Expense		\$2,571,565
Net Operating Income (NOI)		\$43,435
Other Expense - Grants		\$100,000
Net Income		-\$56,565



Thanks!

Questions and Answers

